Client testimonial Société Générale Gestion

Société Générale Gestion

Société Générale Gestion uses Amundi Technology products and services since 2013. Therefore, Société Générale Gestion benefits from the ALTO* Wealth & Distribution platform.

Societe Generale Gestion

is a human-sized asset management company that combines the agility of a small structure with the strength of the European leader in asset management, Amundi. Their business consists of developing, managing and providing financial savings solutions to individual and corporate clients, all of whom are Société Générale Group customers.

In a few words, Société Générale Gestion is :

- 30 years of experience,
- €52.4 billion of assets under management
- 80 employees



Gestion

What was your situation before choosing Amundi Technology's solution?

Société Générale Gestion was the first client of the ALTO* Wealth & Distribution platform when it was launched in 2013. Until then, we were equipped with a tool that no longer corresponded to our needs, notably because of a lack of automation and functional depth.

We actively contributed to the construction of the tool with Amundi Technology's teams, thus

initiating a strong partnership that led to the implementation of a solution fitting our challenges, our needs, and our constraints. The ALTO* Wealth & Distribution solution is efficient, agile and flexible, allowing us, for instance, to manage a large number of clients per portfolio manager.

With time, our interlocutors have continued to develop an excellent knowledge of our market and our needs, which allows us today to benefit from an exceptional functional and technical know-how.

How do you use the platform on a daily basis?

The platform covers all of our business needs and supports our teams throughout the client relationships. Our portfolio managers, sales representatives, middle office, risk, and compliance teams use it every day. This solution enables us to manage all of our daily tasks within a single work environment, which is a real source of productivity and operational performance.

Amundi Technology

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ALTO* Wealth & Distribution is also integrated with other tools, which are a source of performance and efficiency and also, a factor of satisfaction for our clients. For example, the tool is natively integrated with Amundi's trading platform, Amundi Intermediation, and this provides us with access to liquidity, and to the best selection and quality of order execution.

ALTO* Wealth & Distribution can also be combined with ALTO* Investment, thereby benefiting from the strength of the tool in terms of analysis, especially on model portfolios.

Finally, the integration of this solution with our custodians and insurers facilitates exchanges with several account holders without having to leave the platform, which is both a source of effectiveness and helps limit operational risk.

How would you describe your relationship with Amundi Technology teams?

We have a very good relationship with the Amundi Technology teams. I would say that we have been able to create a partner relationship as opposed to the clientsupplier relationships that I have encountered. This trusted relationship, coupled with the technical and business expertise of our contacts, gives us the feeling of working within the same team.



Thanks to this strong proximity, we gain in agility and efficiency, which is essential in increasingly complex regulatory and market context.

"We have absolute confidence in the understanding of our subjects, and the proposals made by Amundi Technology systematically lead to the implementation of relevant and pragmatic solutions."

Martial VUILLOT, COO of Société Générale Gestion

Amundi Technology

Amundi Technology is a business line offering **innovative technology and services** to support clients reshaping their operating model. The solutions proposed aim to meet the needs of **asset managers, asset owners, wealth managers, distributors, and asset servicers** in order to provide clients high-performance tools enabling them to focus on their core business.



*Amundi Leading Technologies & Operations

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