



Services

Amundi Services

The trusted partner
for asset managers
and institutional investors

Confidence
must be earned

Amundi
ASSET MANAGEMENT

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Amundi Services

Opening our technology
and operational services
to asset managers and investors



Your trusted industrial partner

Amundi is Europe's largest asset manager by assets under management and ranks in the top 10¹ globally with leadership positions in key European markets.

- Number 1 in France²
- Top 2 in Italy³ and Top 3 in Austria⁴
- Leading international player in Germany⁵

Amundi's operating platform is supported by shared service centres for dealing, middle-office and technology.



Solutions to support your operating model

Amundi Services is a strategic business line based on a reliable set of industrial services.

- **Dealing:** centralised dealing desk providing access to all instruments and geographical areas
- **ALTO* Portfolio Management System:** flexible software as a Service solution
- **Fund hosting:** comprehensive local and cross-border hosting solutions for AIFs and UCITS coupled with value-added portfolio services.



Continuous innovation to shape the future

Amundi Technology supports innovation to enrich our technology platform with cutting-edge solutions.

The ALTO* platform benefits from the latest digital solutions for programmable front-office, smart data management and portfolio managers user experience.

As an international multi-desk platform, ALTO* follows the latest market trends and regulatory evolutions.

1. Source: IPE "Top 500 asset managers" published in June 2020, based on assets under management at 31 December 2019.

2. Six Financial Information, open-ended funds under French law, June 2020.

3. Source: Assogestioni as of May 2020.

4. Source: VÖIG and Amundi Data as of June 2020.

5. Source: BVI as of April 2020.

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* ALTO: Amundi Leading Technologies & Operations.

As Europe's leading European asset manager¹, Amundi manages nearly €1,600 billion¹ in assets under management and serves over 100 million clients worldwide.

Since our inception, we have developed a fully integrated operational platform, based primarily on proprietary technology. In 2016, Amundi decided to launch a new strategic business line: Amundi Services.

The solutions offered by Amundi Services cover the entire value chain of Amundi's integrated platform. The Amundi Services portfolio consists of four major offers:

- Dealing activities outsourcing for a large panel of asset classes.
- ALTO*, a Portfolio Management System and a DPM & Advisory Platform
 - Pure technology offer with reference data management
 - Combined offer with technology and outsourcing of operational functions, such as middle-office, compliance, risk and reporting
- Fund hosting via ManCo services (France, Luxembourg, Austria, Ireland) with a set of value-added portfolio management services and distribution support.

Amundi offers a complete value-added chain and strong operational platform based on a comprehensive global organisation:

37 countries, 3,700 ALTO* users, 16,000 portfolios, 600 IT specialists, 500 middle-office and data, 200 risk professionals, 70 custodians, 40 funds administrators, 54 traders executing more than 2.2 million trades per year².

We provide our clients powerful solutions to support wider market access based on an industrial and innovative platform. We guarantee robust and adaptative operating models in a cost-effective and low-risk environment.

Building a lasting relationship with our clients and becoming their trusted partner is our driving force.

Guillaume Lesage

Chief Operating Officer

1. Source: IPE "Top 500 Asset Managers" published in June 2020, based on assets under management at 31 December 2019.

2. Given for indicative purposes only.

* ALTO: Amundi Leading Technologies & Operations.

Amundi, a trusted partner and the European leader in asset management

Being a trusted partner means being attentive to its clients' needs

Confidence cannot be given on demand, it must be earned every day by delivering concrete results. This is the guiding principle we have embodied since 2010, and which has led us to develop savings and investment solutions that meet our clients' expectations. We offer all of our clients, whether they are retail, institutional investors or corporates, a full range of investment solutions thanks to our six investment platforms operating in all financial markets.

Being a trusted partner means being a long-term partner

Together with our 4,500 employees based in nearly 40 countries, we believe that our relationship with our clients should be based on confidence. We provide them with support on a daily basis to build an enduring relationship based on sound advice, long-term performance and a commitment to social responsibility. Our advice to clients is supported by our unique research capabilities and our proven track record in asset management, as well as our high standards of service.

The **no. 1**
**European asset
manager**
in the global
top 10⁽¹⁾

Over
€1,600 billion
in assets under
management

The **highest**
**market
capitalisation**
in Europe⁽²⁾

4,500
employees

(1) Source: IPE "Top 500 Asset Managers" published in June 2020, based on assets under management at 31 December 2019.

(2) Among traditional asset managers - Refinitiv, December 2019.



Investment hubs
Local investment centres
Other Amundi entities
Joint ventures

Being a trusted partner means being a responsible partner

Responsible investment is one of Amundi's cornerstones. We have always believed that companies and financial actors have the responsibility to face today's major challenges, and specifically in energy transition and social inclusion. We believe that taking public interest into account strengthens financial performance. That is why we integrate financial and non-financial analysis into our investment decisions.

Our ambition, to rank among the top five world leaders for:

- Quality of our investment capabilities and services provided to our clients
- Growth and profitability momentum
- Our positioning as a committed financial player

A presence in nearly
40 countries

More than
100 million
clients

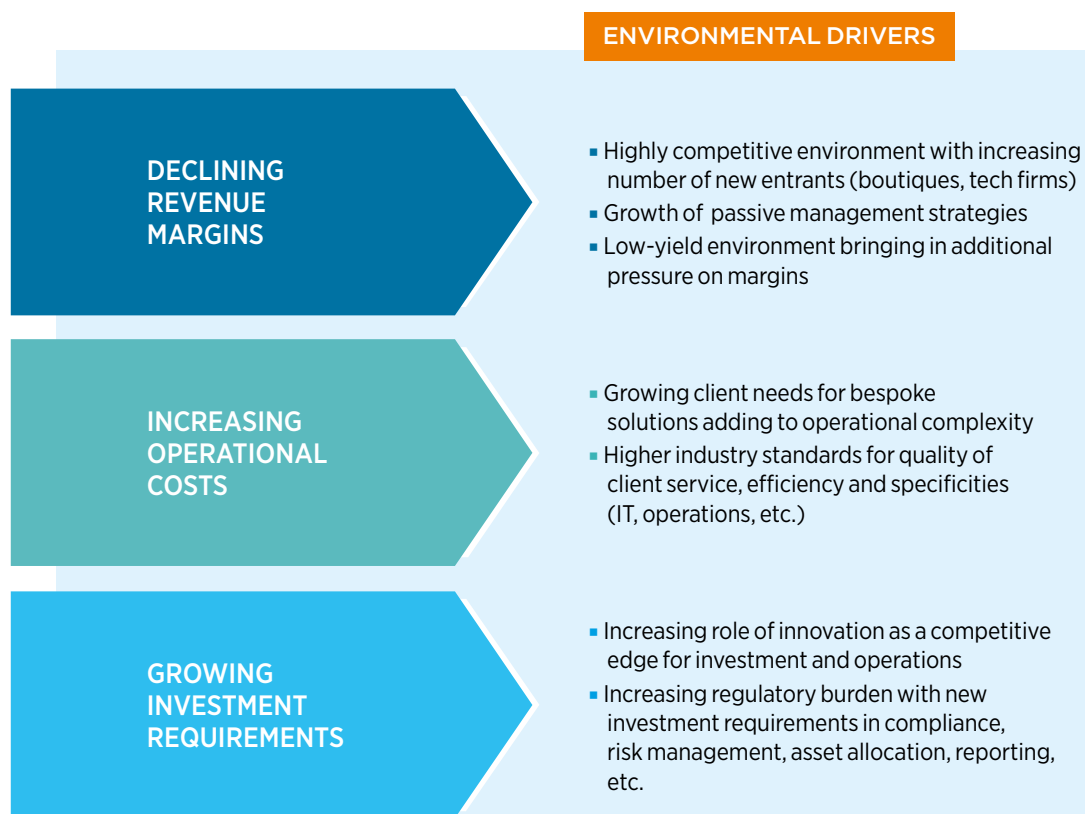
A complete
range
of active and passive management
in traditional and real assets

The asset management industry facing important challenges

A fast-changing environment with structural profitability risks and opportunities.

The high pressure on margins and the increased cost of keeping up with market standards are driving asset managers and investors to profoundly reconsider their operating models.

Amundi Services is opening their platform as European leader in asset management to support our clients in reshaping their operating models.



Amundi Services

supports asset managers and investors in re-designing their operating model by leveraging our group's full value chain and expertise



OPERATIONAL IMPACT

Asset managers and investors need to adapt their investment approach to source additional yield and attractive returns with new instruments and issuers

Operational complexity to match clients' needs and standards while sustaining growth and development (data management, middle-office and operational costs)

Limited innovation budget leading to reduced platform competitiveness (stale infrastructure / systems)

OUR ANSWERS

Enhanced market access and reduced transaction costs to match new investment management requirements

Industrialised operational chain to gain economies of scale, improve speed of delivery and service quality

Improved innovation capabilities to cope with competitive environment despite high regulatory investments

Amundi Services,

your trusted partner for technology and operational services to Asset Managers and Institutional

Our solutions support buy-side advanced needs for Portfolio Management System, Dealing services and ManCo fund services.

OUR TECHNOLOGIES AND SERVICES

A	ALTO* PMS	DEALING SERVICES	FUND HOSTING
	An All-in-One and flexible Portfolio Management System ■ Software as a Service solution with integrated data management, Dealing and Middle Office services ■ Entire investment life cycle coverage including decision making, portfolio analysis, order management, pre & post trade compliance, real-time IBOR position keeping, performance measure, contribution and attribution, market and liquidity risk and reporting ■ Fast and simple onboarding process, no software upgrades and associated costs and perturbations ■ Continuous innovation capturing latest market trends (machine learning, portfolio optimization, AI...) and complying with new regulations ■ Strong partnership with CACEIS for full Front-to-Back solution	Premium outsourced Dealing services covering all instruments and geographies ■ Quality Tier 1 services from Europe's leading buy-side Dealing desk, ensuring operational efficiency and significant cost reduction ■ Single access for order execution on all asset classes and all zones ■ Annual brokers & counterparties selection from +250 recognized players guaranteeing Best Selection ■ Access to increased liquidity and better prices guaranteeing Best Execution ■ Integrated post trade Middle Office services for matching and settlement	Comprehensive local and cross-border hosting solutions for AIFs and UCITS coupled with value-added portfolio services ■ Third Party management companies in Luxembourg, Ireland, France and Austria ■ Decades of experience in third party manager delegation, oversight and due diligence ■ Full suite of fund hosting and management company services, including Fund Design & structuring advice, Fiduciary Oversight & Governance, Operational Support & Reporting, Distribution Support & Pan-EU Registration Services ■ Additional value-added services & tools, including Investment Management, Dealing Services and the ALTO* platform with asset overview functionalities ■ Operational substance and regulatory capital requirement

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OUR GUARANTEE AND PROMISE

We offer a ready to use and best-in-class integrated platform



INTEGRATED AND FLEXIBLE FO/MO/RI VALUE PROPOSITION

- Unique IBOR position keeping
- Flexible and high standard services
- Wide connectivity ecosystem with 150 market data sources, 70 custodians, 60 fund admin, 250+ counterparties, etc.



FAST, COST-EFFECTIVE AND RELIABLE IMPLEMENTATION

- Intelligent compromise between global industrial model and local specifics
- Proven implementation based on a “parallel run”



PROPRIETARY, OPEN AND CUTTING EDGE TECHNOLOGY

- In-house development with continuous delivery model
- One platform fully up-to-date for all internal and external clients
- Open architecture allowing APIs for third party niche software integration



AM DESIGNED PLATFORM, WITH FULL FUTURE SUPPORT

- Wide investment strategies ready to deploy,
- Anticipation of business and market evolutions



HIGHLY SECURE INFRASTRUCTURE

- Private technology infrastructure
- Segregation of data and duties

CASE STUDY

CLIENT CASE

- Implementation of ALTO* PMS solution
- Migration of 8 geographical areas with more than 1,500 users, 800 funds and ~ 250 € billion AuM
- Complex instruments and fund:
 - Challenging instruments and funds domiciles
 - Nonstandard funds

SOLUTION DELIVERED

- Migration in less than 18 months. Focus on main locations:

	Migration ¹	AuM	# Funds	# Users
Germany	4 months	24 bn€	122	150
Ireland	5 months	34 bn€	105	400
Italy	6 months	53 bn€	180	285
USA	6 months	75 bn€	200	400

KEY BENEFITS

- Fast implementation
- Low project risk
- Seamless migration for end clients
- Dedicated implementation team with strong track record
- Cost effective

* ALTO: Amundi Leading Technologies & Operations. 1. Excludes preparatory work.

We deliver value to our clients

Amundi Services' key benefits are knowledge of the market ecosystem, access to leading-edge technology, and our relationship with regulators.

KEY SERVICES

AMUNDI SERVICES BENEFITS

Dealing

Buy-side dealing services outsourcing operated on a unique platform

- Liquidity and name accessibility
- Relationship monitoring of providers and partners
- Execution experts focus solely on client interest, under regulatory constraints
- Evidenced best execution and added value
- State-of-the-art technology
- Continuous regulatory watch

ALTO*

Portfolio Management System and DPM & Advisory Platform with data management, middle-office, compliance and risk services

- Unique front-to-middle fully integrated platform, benefiting from cutting-edge technologies and digital trends
- Decision-making enhancement with real-time IBOR
- End-to-end order processing optimisation, including reporting
- Industrialisation of processes with centralised and controlled data management
- Highly secured platform

Fund Hosting

Full suite of ManCo services for optimal market access

- Local expertise with close relationships with service providers and regulators
- Efficient time-to-market
- Full range of UCITS and AIF wrappers
- Robust technology originating from in-house portfolio management capabilities
- Extensive connectivity with fund administrators, custodians and distributors
- Extra investment management services (e.g. due diligence, overlay management)

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We rely on worldwide capabilities with “follow-the-sun” services



TECHNOLOGY AND INNOVATION

2 Technology centers
in Paris, Dublin

4 local offices
Boston, Milan,
Singapore, Tokyo

Servicing **37 locations**
~ **600 FTE**



DEALING SERVICES

4 Hubs
Dublin, London,
Paris, Singapore

2,2 millions trades
for a yearly volume
of €4,200 billion

~ **54 Traders**



DATA MANAGEMENT

156,000 Securities

~ **27,000 Issuers**

~ **5,000 indexes et**
8,000 benchmarks

~ **16,000 portfolios**

~ **130 providers**

~ **1,000 consistency rules**

100 data officer (including IT)



MIDDLE OFFICE

2 Hubs
Paris, Dublin

12 local offices
Durham, Boston,
London, Madrid,
Munich, Milan, Prague,
Vienna, Warsaw,
Singapore, Hong Kong,
Tokyo

70 Custodians

40 transfer agents

250 counterparties

15 clearers

60 fund administrators

~ **400 middle officers**

ALTO

**Amundi Leading
Technologies & Operations**



Front-office



**Compliance &
Risk**



Performance



Middle-office



Reporting



**Data
management**

Fact Sheets

- ALTO*
Portfolio Management System
- Dealing
Order management & execution
- Fund Hosting

* ALTO: Amundi Leading Technologies & Operations.

ALTO*: Portfolio Management System

A Front-to-Back integrated investment management platform in SaaS mode offering a 360° portfolio analysis

Distributed by Amundi Services, ALTO* PMS offers a cross-asset and integrated front-to-back solution, covering the entire investment management life cycle, including position keeping, portfolio analysis and simulation, order booking and execution, compliance, performance and reporting. Its comprehensive functional flexibility allows to adapt to all types of investors: Asset managers, Insurance companies, Pension Funds, Family Office.

ALTO* fully integrated solution provides a 360° view of all information required to analyze, manage, control portfolios. It covers all asset classes and facilitates portfolios managers decision-making in real-time.

As a Software as a Service platform, ALTO* provides clients with continuous delivery, enabling faster and cheaper client onboarding and avoiding long and expensive upgrades. ALTO* has been designed with Portfolio Managers and operational users inputs to match business requirements as closely as possible and avoid the pitfall of a stack of tools, files and processes.

ALTO* benefits from the latest technology innovations allowing programmable portfolio construction (Python, R), machine learning and portfolio managers user experience. Besides, ALTO*, as an international multi desk platform, follows the latest market trends and regulatory evolutions.

ALTO* covers the entire Asset Management value chain offering a robust and complete STP process.

- A **decision support platform** with advanced features: simulation, convergence, portfolio construction, look-through while complying with internal, regulatory and client constraints.
- A **strong Order Management System** (OMS) enabling the creation of all types of orders from executions to the settlement allowing Best Execution.
- A **post-execution transaction processing** from confirmation with counterparties to settlement through connectivity to all common platforms.
- A **powerful position keeping** module supported by a true Investment Book of Record allowing real-time reconciliations with a large number of custodians, transfer agents and fund administrators.
- A **impe and intuitive reports production** with transparency and a total consistency between management, risk and reporting views.

**ALTO: Amundi Leading Technologies & Operations.*

AMUNDI SERVICES: PERSONALIZED COMBINATION TOOLS AND SERVICES

A FULLY SECURED PLATFORM								
DATA MANAGEMENT		PORTFOLIO MANAGEMENT	DEALING	CORPORATE ACTIONS	TRADE PROCESSING	COMPLIANCE	RISK	REPORTING
SOFTWARE as a SERVICE		✓	✓	✓	✓	✓	✓	✓
SERVICES		✓	✓	✓	✓	✓	✓	✓
ASSET CLASSES COVERAGE								
• Equity • OTC • Repos • Fixed income • Funds • Forex • Listed derivatives • Money market • Cash								
DATA CONFIDENTIALITY				INTERNAL AND REGULATORY AUDITS			INFRASTRUCTURE SECURITY	
• Clients data segregation • Different classifications levels (Public / Restricted / Confidential) • Strong and granular user rights • Data leaks prevention				• More than 15 audit per year • Traceability and audit trail for all operations from order management to post-trade processing			• Tiers 3+ production sites • Fully backed-up information system • 100% data saved and duplicated • Active / active IT back-up plan, fully tested on annual basis • Round the clock IT oversight	

ALTO MODULES



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Dealing: order management & execution

The ideal solution for executing orders

Dealing by Amundi Intermediation*

A platform which increases access to cross-asset liquidity and protects our clients' interests.

Today's investment landscape has become increasingly complex and costly due to regulatory and structuring changes as well as fragmented liquidity. Interest rates are also exceptionally low.

In this new environment, European portfolio managers, asset managers, institutional investors and private banks are looking for solutions that enable them to ensure their compliance and improve the execution of their orders.

AMUNDI SERVICES OFFERS A SOLUTION FOR PLAYERS OF ALL SIZES AND PROVIDES ACCESS TO "TIER 1" QUALITY SERVICES

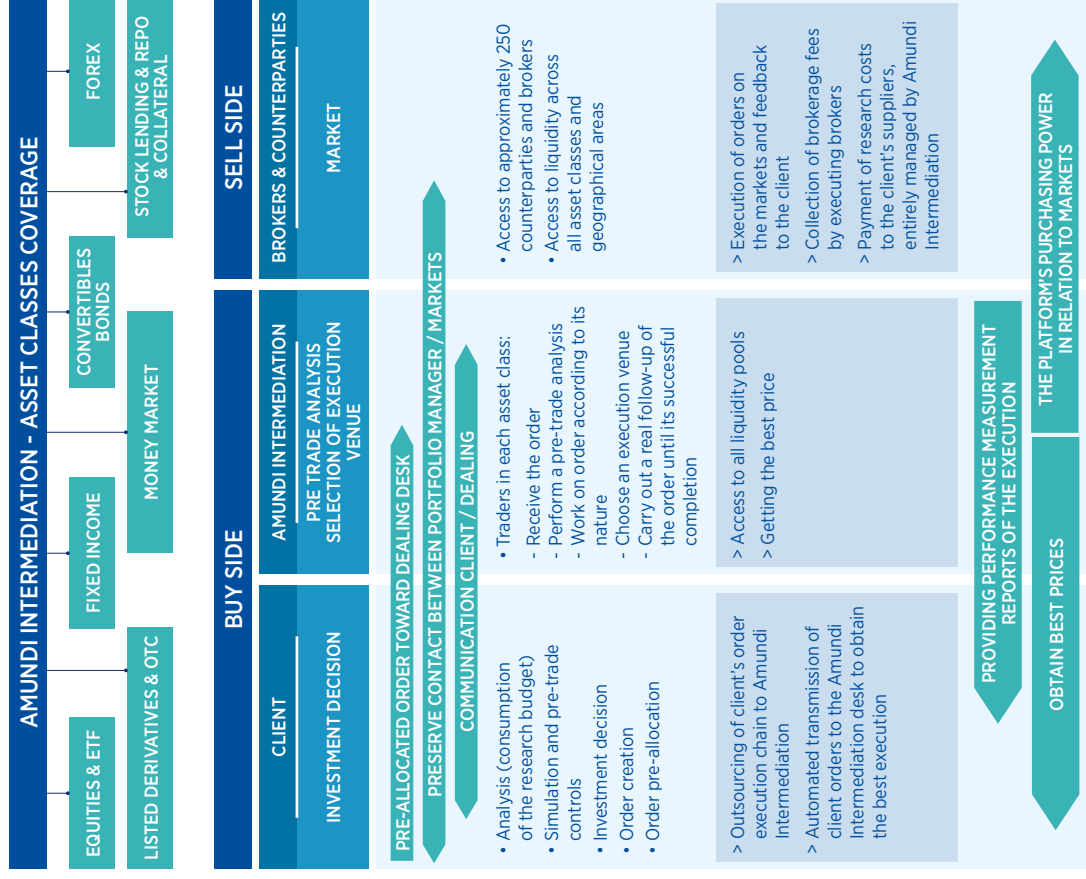
Our dealing platform allows portfolio managers to delegate the execution of their orders while maintaining contact with the markets.

This service offering is intended to allow clients to maintain access to their research providers, optimizing the budget allocated to them.

This service offering lets clients stay in contact with their research providers, optimising their investment budget. This solution enables a quick response to the following challenges:

- Regulatory compliance of the execution chain.
- Access to liquidity and selected "Tier 1" counterparties.
- The search for the best alpha-generating execution prices for funds.
- Cost control.

Research costs	To meet the regulatory requirement to unbundle research costs by invoicing them separately, direct charging is possible via: • mandates with the prior agreement of the client and open-end funds • or directly via the management company's income statement
Brokerage fees	• MIF I since November 2007 • MIF 2 effective as of January 3, 2018: new regulations for all asset classes
Certification	ISAE-34 02 Type 2



* Amundi intermediation is a dedicated subsidiary specialized in dealing services.

Diagram given for illustration purposes.

A TURNKEY EXECUTION CHAIN

Amundi Services' value proposition is based on taking charge of its clients' order execution chain based on Amundi Intermediation's** proven operational dealing system.

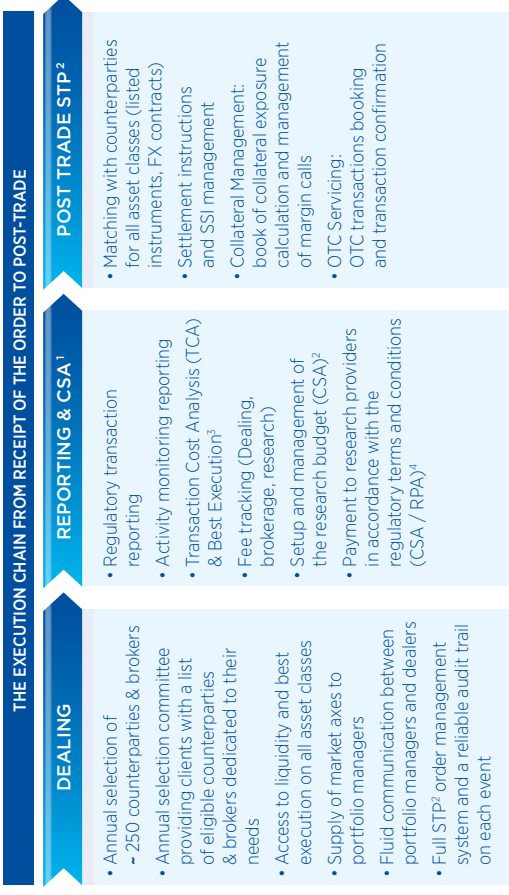
At the heart of a secure circuit and in compliance with European regulations and operated by experts from the markets in which they operate, Amundi Intermediation's system is focused on access to liquidity and obtaining the best possible execution prices for client orders according to regulatory requirements.

BENEFITS FROM OUR DEALING SERVICES:

- A "Tier 1" quality service, regardless of the volume of orders processed.
- An increased purchasing power reflected directly in:
 - the relationship with counterparties and market intermediaries,
 - access to liquidity and better prices thanks to the added value provided to all asset classes processed,
 - access to world class counterparties, leading to an optimal level of coverage,
 - economies of scale in order execution (brokerage fees).
- Administrative setup for the payment of research providers.

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THE ROLE OF AMUNDI INTERMEDIATION, AT THE HEART OF THE OUTSOURCED DEALING PROCESS

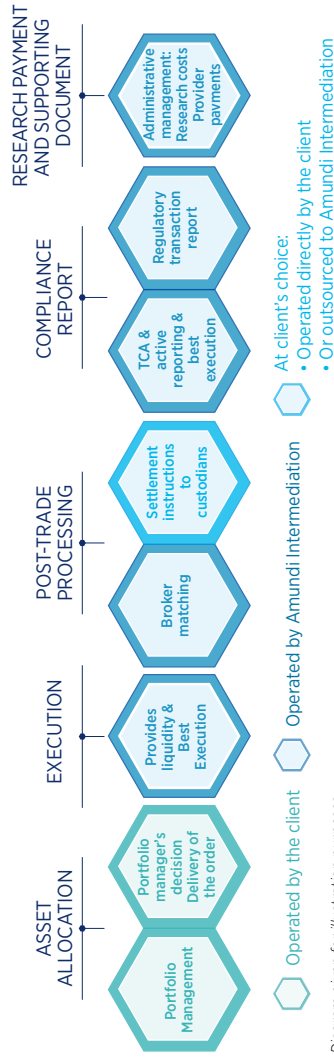


1. CSA: Commission Sharing Agreement (Sharing of brokerage fees) 2. STP: Straight Through Processing

3. TCA: Transaction Cost Analysis (TCA) function to comply with the MiFID Best Execution principle

4. RPA: Research Payment Account

THE DEALING PLATFORM MODULES



Impact for management companies on the scope of fixed income assets

- Determine the budget and assess the consumption of research providers
- Hold a bilateral discussion with each provider
- Establish an overall budget and a detailed one for each portfolio
- Payment of research providers: introduction of payment via RPA method if needed
- Monitor, manage and justify the budget

Amundi Intermediation's experience allows us to support its clients on the implementation of this new research budget and the provider payment model

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Fund Hosting

Complete and innovative management company solutions to help you realize your fund strategy

Amundi Services, a trusted partner and one-stop-shop support service for timely and cost-effective market access

Amundi, the European leader in asset management*, leverages its specialist knowledge, multi-jurisdictional platforms, extensive technological infrastructure and global footprint to support investment managers and owners of financial assets:

Amundi Services offers a full suite of hosting solutions ranging from fund structuring and maintenance through operational support to marketing and distribution. With significant operations in both Luxembourg and Ireland, the two leading domiciles for cross-border fund vehicles, Amundi Services provides **substance, governance, compliance and risk management solutions** thanks to a seasoned team of local experts and deep EU based resources.

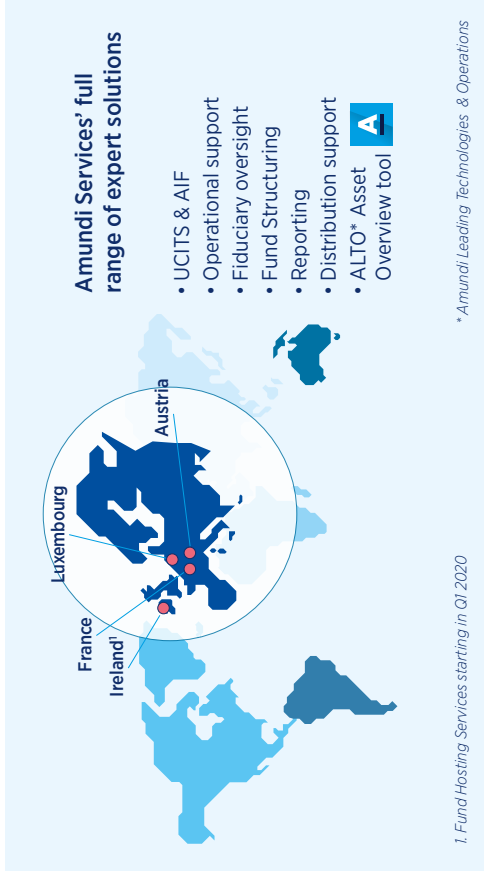
While giving asset managers the means to deploy their investment expertise as an adviser or delegated investment manager, Amundi Services as ManCo assumes all responsibilities for legal and administrative activities as well as for the supervision of delegated functions. Amundi Services works with most custodians and fund administrators, **allowing managers to focus on their core competencies and goal of investing and generating returns for investors.**

With its in-depth understanding of a fund's structure, domicile, operations, regulatory requirements and investor needs, Amundi Services assists you in **setting up investment funds of all types** across a wide range of asset classes and financial instruments.

Whether you are an investment manager, a pension fund, an institutional investor, a private or investment bank, or a financial intermediary, Amundi Services can deliver a large choice of closed-end/open-ended dedicated/pooled investment vehicles, varied and adapted to your organization's needs or those of your clients or beneficiaries.

To achieve this, our off-the-shelf and bespoke fund hosting solutions are fully flexible and modular.

In today's ever-changing environment, our clients and partners can rely on Amundi Services' full range of expert solutions enabling them to **meet their cross-border distribution challenges or develop their fund presence in certain jurisdictions**, such as in France and Austria, where Amundi Services is a market leader in the area of hosting solutions.



OUR CORE MANAGEMENT COMPANY SERVICES

FUND DESIGN & STRUCTURING ADVICE	• Feasibility assessment, fund solution design, drafting & filing of offering/legal documents • Choice of reliable service providers & implementation of delegations • Facilitation of market access (Custody account(s) opening, clearing agreements) & IT interfaces • Project coordination & liaison with relevant supervisory authorities
FIDUCIARY OVERSIGHT & GOVERNANCE	• Provision of conducting officers/designated persons & fund directors • Independent risk measurement/management • Supervision of outsourced functions and reporting to Fund's Board of Directors • Proxy voting
OPERATIONAL SUPPORT & REPORTING	• Coordination of service providers (Administrator/Transfer Agent, Custodian), auditor, legal advisor & fund directors • Fund documentation maintenance • Facilitation of regulatory and investor reporting (financial statements, EMIR, KIID/SRI, AIFMD) • FATCA/CRS (Beps) Officer & Anti-money laundering • Invoice Management
DISTRIBUTION & SUPPORT & INTERNATIONAL REGISTRATION SERVICES	• Cross-Border Passporting - Preparation and filing of passport notification files/letters with competent supervisory authorities • Coordination with local legal representatives, paying agents & translation agencies • Facilitation of Tax reporting

Contact us for more information: sophie.hubert@amundi.com

ADDITIONAL VALUE-ADDED SUPPORT TOOLS AND SERVICES

INVESTMENT/PORTFOLIO MANAGEMENT & ADVISORY	• Share Class Hedging • Cash Management & Treasury • Collateral Management • Research & Advisory on Asset Allocation • Third Party Fund/Manager Selection & Due Diligence • Outsourced Dealing Desk • Overlay Management • Securities Lending • Portfolio Management System (PMS)
DISTRIBUTION & DIGITAL SOLUTIONS	• Guidance on Fund Marketing Strategy • Promotion & Placement of funds • Access to EU Open-Architecture fund distribution platforms • eDistribution/eCRM • White-label Platform Website Maintenance

ALTO* ASSET OVERVIEW FOR DELEGATED ASSETS

Amundi Services offers outsourced solutions for technology & operations and makes the ALTO* platform available to external asset managers and institutional investors. ALTO* is Amundi's Portfolio Management System (PMS) covering the entire Asset Management value chain and providing a 360° portfolio view for all asset classes.

ALTO* Asset overview is a dedicated web module to visualize and monitor assets under management.

It covers the daily integration of asset holdings for a wide range of asset classes including the most complex OTC instruments as well as a distinctive data governance process for the integration, enrichment and quality check of a variety of datasets. The solution allows the client to have a comprehensive view of its assets in a single platform and to oversee the risk, performance and compliance analytics.

* Amundi Leading Technologies & Operations

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