

### Amundi Alternative and Real Assets

### Your Specialist in Global Private Markets, Alternatives and Real Assets

By offering a wide variety of investment vehicles and making private markets accessible to all, Amundi Alternative & Real Assets (ARA) enables investors to fund the real economy, secure their retirement plans and fulfill their ESG and impact objectives.

ARA opens the doors to alternative markets through a wide investment universe including direct investments, funds of funds, and third-party manager selection, providing institutional & retail investors with investment solutions in real estate, private debt, private equity, infrastructure, multi-management, and alternative assets.

A key player in the real economy driven by the ambition of collective and sustainable progress, we enable clients' investments to support reindustrialization, job creation and major transitions, transforming them into opportunities for the future.

Amundi Alternative and Real Assets has a solid track record in private markets built over 40+ years, with €70bn¹ in assets under management. With 340 employees and partners across key European hubs – Paris, London, Milan, Luxembourg, Barcelona, Madrid, Dublin, and Zurich<sup>2</sup> – our local presence allows us to deliver tailored solutions and exceptional service.

As part of the Crédit Agricole Group and Amundi Investment Solutions, ARA combines the agility and bespoke approach of a smaller boutique firm with the strength and resources of a major international banking group.

- 1. Source: Amundi, as of end of March 2025.
- 2. Source: The list of cities includes investment hubs.



Dominique Carrel-Billiard Global Head of Amundi Alternative and Real Assets

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# **AMUNDI ALTERNATIVE AND REAL ASSETS (ARA)\***



€ 69 billion

Assets under management



c. 340

Employees and partners



8

ARA investment hubs in total<sup>1</sup>



40+ years

In private markets, real assets and alternatives



€34.2 bn



€7.7 bn



€1.6 bn



€1 bn

€20.5 bn



€4 bn

**Real Estate** 

Expert in core/core+ properties in European prime cities. All segments covered with a focus on offices. **Private Debt** 

Expert in corporate debt
(senior debt and
direct lending),
commercial real
estate debt and LBO
debt in the
Eurozone.

**Private Equity** 

Expert in growth capital and buyout in the European midmarket, and impact investing. Infrastructure

Expert in Equity
Infrastructure
Core/Core+ mainly
focusing on investments
in renewables, energy
transition infrastructure
& decarbonization

Multi-Manager Strategies<sup>2</sup>



Platform specialised in portfolio management and fund selection in private markets and real assets worldwide Alternative Funds Platform

Expert in hedge fund solutions, and a leading UCITS platform comprising differentiated scalable alternative strategies.

Source: Amundi Alternative and Real Assets, as of end of March 2025. The figures take into account the acquisition of Alpha Associates (signed on 06/02/2024 and closed on 02/04/2024).

\* ARA is the marketing name of the business line formed by several asset management companies: Amundi Immobilier, Amundi Private Equity Funds, Amundi Transition Energétique, Amundi Alpha Associates AG.

<sup>1</sup> Paris, London, Dublin, Milan, Barcelona, Madrid, Luxembourg, Zurich

<sup>2</sup> Amundi's private market multi-management business, based in Paris, was launched in 1998 under the legal entity Amundi Private Equity Funds (PEF). Zurich-based Alpha Associates AG was founded in 2004 as a spin-off from Swiss Life. These two entities have been working together since 2024 to create the Amundi Alpha Associates platform.



## **ARA'S KEY MILESTONES SINCE 2016**

Since its creation, our platform has developed its ability to offer innovative solutions in difficult-to-access asset classes.



Integration in a single business line of all capabilities in alternative assets: **Amundi Real Assets** was born

Creation of Amundi Energy Transition

Merger with Crédit
Agricole Immobilier
Investors to further
streamline the
integration

\* French Alternative Energies and Atomic Energy Commission Launch of a **Megatrends Private Equity** program
on European SMEs

Launch of **Agritaly**, a food inventory debt financing expertise in Italy

Launch of a multimanagement multialternative assets HNW fund through a white labelling partnership

Creation of **Supernova Invest** with the CEA\* to invest in French Tech startups

Launch of the first commingled fund of **European Leveraged Loans** 

Launch of a **European Real Estate Loans** Strategy & Team based in Paris

Launch of our first retail multi-management Real Estate fund Integration of the **Impact Investing** team

Launch of the 1st Green Infrastructure retail fund: "Amundi green energy"

Launch of Amundi's first pan European cross-border alternative solution with a first ELTIF program in Leveraged Loans Launch of an Impact strategy in Corporate Private Debt aimed at Institutional investors

**Acquisition** of Lyxor Asset Management

Launch of an SFDR Art 8 **Real Estate strategy focused on healthcare**  **Integration** of the Alternative Funds Platform, previously part of Lyxor AM

Launch of a **Direct**Lending Impact
solution focusing on
the **Agri-Agro** sector

**Acquisition** of Alpha Associates (as of 02/04/2024)

Amundi

### **OVERVIEW OF OUR CURRENT RANGE OF INVESTMENT SOLUTIONS**

We provide institutional and retail investors with innovative, long-term solutions in hard-to-reach asset classes through direct funds, dedicated funds, club deals, co-investments, multi-management solutions and impact funds.

Closed-ended Funds **European Core/Core+ properties** all segments **Real Estate** Open-ended Funds **Dedicated Funds** Eurozone Senior Debt: Corporate debt, Real Estate Loans, Leveraged Loans, Agri-financing **Private Debt Advisory Mandates** Club Deals **Growth Capital and Buyout** on European mid-caps and small-caps **Private Equity** Co-investments Multi-management **Energy transition assets** – renewable energy, energy efficiency **ELTIF Products** and decarbonation Infrastructure **UCITS/AIF Products** Hedge fund strategies: Global Macro, Merger Arbitrage, **Impact Funds Alternative** Long/Short Credit, Long/Short Equity, CTA trend following **Funds Platform** 

These solutions are available to investors that are willing to take the risks involved with these investments and in return for an annual management fee.









114 Dedicated people



**≈1,200** Properties in Europe



N°3

in Retail Real Estate funds in France by AuM1



5-star

PRI rating for direct Real Estate<sup>2</sup>

### A leader in European prime cities

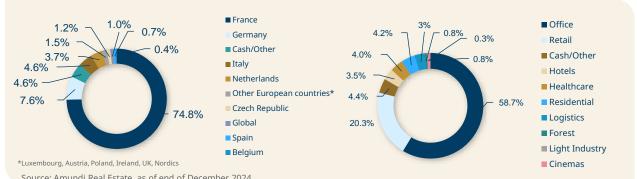
- Development, structuring and management of **European property funds**
- A very comprehensive knowledge of the **best** office locations in Europe.
- Sourcing of assets across Europe, structuring of the acquisitions and management of all type of properties

### A comprehensive offering

- **Commingled** Funds (closed-end & open-end)
- **Dedicated** Funds
- Club Deals & Joint Ventures
- Mandates & tailor-made solutions
- Multimanagement

#### Overview of Real Estate assets per country

### Overview of Real Estate assets per sector



Source: Amundi Real Estate, as of end of December 2024

Source: Amundi Real Estate as of end of March 2025. <sup>1</sup> Source: ASPIM as of end of March 2025. <sup>2</sup> Source: PRI Assessment Report 2024. Please find the full report as well as the PRI Transparency Report at the following link: Amundi PRI Documentation 2023. These solutions are available to investors that are willing to take the risks involved with these investments and in return for an annual management fee.



<sup>\*</sup> The Real Estate expertise at ARA is attached to the Asset Management Company "Amundi Immobilier".

### **PRIVATE DEBT**





**35** Dedicated people



**2012**First fund launch



**4-star**PRI rating for Private Debt<sup>1</sup>

# A continuum of Europe's largest fixed income platform

- Leveraging on Amundi's leading Fixed Income platform
- Direct access to mid-market companies in the Eurozone through Group Crédit Agricole's banking networks
- Suitable pricing of each solution, within a renowned risk management & operations framework

# Capacity to deploy capital while being very selective

- Primary focus on the corporate private debt market, particularly senior debt, European mid-cap LBOs and the financing of real assets, including agri-food & real estate
- Thorough legal due diligence and credit analysis as well as adapted financial documentation
- **ESG is at the heart** of the investment process

#### Three areas of expertise

Corporate Debt
(senior debt, direct lending)



**Leveraged Loans** 



**Real Estate Debt** 

c. **7%** Hit Ratio €1+ Bn invested each year on average

Source: Amundi, data as of end of December 2024, <sup>1</sup> Source: PRI Assessment Report 2023. Please find the full report as well as the PRI Transparency Report at the following link: Amundi PRI Documentation 2023, These solutions are available to investors that are willing to take the risks involved with these investments and in return for an annual management fee.



## **PRIVATE EQUITY MIDCAP\***



€830 m



**16** Dedicated people



1998 Launch date



Signatory of the
International Climate
Initiative manifesto



**4-star**PRI rating for Private Equity<sup>2</sup>

# A team dedicated to actively supporting SMEs' growth

- Experienced management team with 20+ years of experience. Agile investor with flexibility and ability to take both minority and majority stakes
- Support for growth strategies (over 100 build-ups in portfolio companies), internationalization, digital and green transitions, backed by Amundi's know-how
- Strong ESG commitments (80% roadmaps in our hands)

### **Investing in leading SMEs**

- €20 m €60 m equity investments in unlisted companies that are leaders in their market segment and whose business growth is driven by at least one of the megatrends
- We enable institutional investors and individuals to gain access to the equity of high growth potential companies via our different types of funds

### **The Megatrends**



Sources: Amundi Private Equity Funds as of end of March 2025. <sup>1</sup> Source: Amundi PEF at 31/12/2024, on all companies supported by the Megatrends programs. Past performance is no guarantee of future results. <sup>2</sup> Source: PRI Assessment Report 2024. Please find the full report as well as the PRI Transparency Report at the following link: Amundi PRI Documentation. These solutions are available to investors that are willing to take the risks involved with these investments and in return for an annual management fee.





## PRIVATE EQUITY IMPACT INVESTING\*



€720 m



**50** Companies currently in portfolio



**2012** Launch date



Signatory of the International Climate Initiative manifesto



**SFDR**Article 9 Strategies

# A team devoted to impact investing

- Combining the search for financial performance with measurable social and/or environmental performance.
- Investing in themes aligned with the UN's 17 SDG's<sup>1</sup>.
- Working closely with investors and savers to help achieve and enhance their social and / or environmental impact.

# Convictions that drive results

- The investment team is convinced that impact investing should propose **solutions** that respond to **social and environmental needs** and have a best-in class methodology which enables the team to **analyze their impact**.
- Amundi Finance et Solidarité is the leading fund in impact investing in France mostly dedicated to employee saving schemes.

#### 2 complementary impact strategies

**Amundi Finance & Solidarité**, the leading fund for investment in intensive social impact<sup>2</sup> in France that targets 5 investment themes:



**Amundi Private Equity Transition Juste**, an impact fund for an innovative, low-carbon, and inclusive economy targeting the 4 highest carbon intensive sectors:



Source: Amundi Private Equity Funds as of end of March 2025. 1 United Nations' Sustainable Development Goals. 2. SSE – Social and Solidarity Economy. These solutions are available to investors that are willing to take the risks involved with these investments and in return for an annual management fee





### **INFRASTRUCTURE\***



ATE manages, on behalf of third-party clients, infrastructure equity funds (with core and core+ investment strategies) dedicated to mid-market green infrastructure investments with a particular focus on the energy transition and decarbonisation sectors (including renewable energy, green mobility, energy efficiency, etc.) in OECD countries.

# Leveraging a global network and internal capabilities

- ATE leverages extensive industrial knowledge and financial expertise in energy project risks, supported by a strong global network
- The team utilizes deep market relationships to secure off-market opportunities and collaborates with Amundi and Crédit Agricole for exclusive investment prospects.
- ATE provides clients with investment solutions to achieve attractive risk-adjusted returns through regular cashflow distributions and strong value creation over the long-term.

### ATE a glance

**14** investments in **5** European countries

**=** 

+400 Assets in its portfolio

folio

funds

2

Retail

**10** Institutional funds

血

Strong focus on Mid-Market (Core/Core+)







T Source: PRL Assessment Report 2023. Please find the full report as well as the PRL Transparency Report at the following link: Amundi PRL Documentation 20. These solutions are available to investors that are willing to take the risks involved with these investments and in return for an annual management fee



€1 bn

Dedicated people

of AuM

2017

Launch date

4-star

PRI rating for

Infrastructure<sup>1</sup>

<sup>\*</sup> The Infrastructure expertise at ARA is attached to the Asset Management Company "Amundi Transition Energétique (ATE)".

### **ALTERNATIVE FUNDS PLATFORM**



€4 bn of AuM



**11** Dedicated people



**25+** Years of experience



**Pioneer** 

in Managed Account Platforms

# Access to top-tier expertise in UCITS hedge funds

- Commingled UCITS Funds (closed-end & open-end) with competitive risk return profiles
- Seasoned managers with a proven trackrecord in alpha-generating and scalable investment strategies
- Strong relationships with renowned alternative managers and expertise to replicate their strategies in UCITS format

# Dedicated portfolio management and advisory services

- 5 hedge fund investment and operational due diligence professionals covering the full spectrum of alternative strategies
- 4 portfolio managers in Amundi Multi-Asset Solutions, dedicated to alternatives, providing access to the Amundi open-architecture fund platform and analyst recommendations
- 3 main components managed: market beta, alternative betas, and manager alphas



#### **Access to managers**

Regular webinars, detailed review of the fund performance along with managers market views over the near term



#### **Hedge fund analysis**

Strategy insights webinars, on-demand peer group analysis and ad hoc access to our hedge fund analysts



### **Transparency**

Consultation of historical performance, positioning, risk exposure and other data and reporting on a secured client webportal



#### Market research

Regular publications and webinars from the Amundi Investment Institute on hedge funds related topics and more

Source: Amundi. All figures as of end of March 2025.

 $These solutions are a \v{a}{} ialable to investors that are willing to take the risks involved with these investments and in return for an annual management fee$ 



### PRIVATE MARKETS MULTI-MANAGER STRATEGIES



### A unified multimanager platform

- Amundi Alpha Associates is Amundi's private markets multi-manager platform. It combines the expertise of 2 asset management companies: Amundi Private Equity Funds and Amundi Alpha Associates AG.
- The unified platform has 2 competence centers, in Zurich and Paris.

### Noteworthy credentials

- AMF- & FINMA-authorised<sup>2</sup> manager of the assets of collective investment schemes, with 100+ institutional investors
- Leading manager with 25+ years of investment experience in private markets and 1000+ target funds.

#### Coverage of the main private markets' asset classes



## Private Equity ~ €11 Bn

Global or geographically focused portfolios diversified across managers, stages and sectors



## Infrastructure ~ €5 Bn

Global portfolios focused on brownfield investments with a mix of core and core-plus strategies and annual distributions



## Private Debt ~ €4 Bn

Portfolios of first lien direct lending funds and SMAs in Europe and North America with annual distributions



Real Estate ~ €0.5 Bn

Global coverage of real estate markets through a diversified strategy ranging from core to opportunistic.

Source: Amundi as of end of December 2024. The figures take into account the acquisition of Alpha Associates as of 02/04/2024. 1 Source: PRI Assessment Report 2023. The score refers exclusively to the Zurich hub.

2 Amundi Alpha Associates AG is regulated by the Swiss Financial Market Authority and Amundi Private Equity Funds, S.A.S. is regulated by the French Autorité des Marchés Financiers.

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## AMUNDI ALTERNATIVE AND REAL ASSETS: FROM ESG TOWARDS IMPACT





### AMUNDI ALTERNATIVE AND REAL ASSETS EXECUTIVE COMMITTEE



**Dominique CARREL-BILLIARD**Global Head of Amundi Alternative and Real Assets



Lionel PAQUIN
Deputy Head of
Amundi Alternative
and Real Assets



**Nathanaël BENZAKEN**Global Head of
Business Development



Antoine AUBRY Global Head of Amundi Real Estate



Thierry VALLIÈRE Global Head of Private Debt



Amandine DUFOURT Chief Operating Officer Amundi Alternative and Real Assets



Adelaïde DE CASSON General Secretary Amundi Alternative and Real Assets



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